



Name in English: Andrea Jung
Name in Chinese: 鍾彬嫻
Name in Pinyin: Zhōng Bīnxián
Gender: Female
Birth Year: 1958
Birth Place: Toronto, Canada
Philanthropy: Y

Profession (s): Business Woman, Chairman of the Board, Avon Products Inc.

Education: BA (magna cum laude), English Literature, 1979, Princeton University

Award(s): In 1997, Advertising Magazine gave Andrea Jung the National Outstanding Mother Award, and named her one of the “25 Women to Watch.” In 2000, Andrea Jung was presented the Award for Distinguished Service from the Columbia-Presbyterian Medical Center in recognition of her profound contributions to women’s health. In 2001, Time Magazine/CNN honored Jung one of the 25 Most Influential Global Executives. In 2004, Newsweek Magazine named her one of “10 prominent people to watch in 2005”. Andrea Jung has also been ranked #3 among Fortune magazine’s “50 most powerful women in business” for the past two years.

Contribution(s): Andrea Jung was born in Canada and moved to the suburbs of Boston with her family when she was 10. She began her career as a young Bloomingdales executive, and then became Executive Vice President of Fashion at Neiman Marcus in 1991. In 1993, she began her work at Avon, the largest direct seller of beauty products in the world. In 1997 she was promoted to Executive Vice President of Avon as well as head of global marketing and new business. She became CEO in 1999. In September 2002 Jung became the company's first female chairman of the board, putting her atop an international direct-sales empire with 45,000 employees, 5.5 million independent reps, and \$6.2 billion in annual sales. Under her leadership 2/3 of Avon’s sales are now made outside of its original US market.

Andrea Jung has used her prominent position as CEO to support the Avon Foundation, which has raised close to \$600 million mostly for breast cancer research, diagnosis and treatment in more than 50 countries. She also originated and headed the Avon Kiss Goodbye to Breast Cancer effort to raise over 100 million dollars specifically for breast cancer research. She is partially inspired in her work by the fact that her maternal grandmother died from breast cancer in Singapore in the 1970s. In 2007, by fortuitous circumstance, Jung’s mother was diagnosed with early breast cancer and successfully treated for it at the Avon Breast Cancer Center at Massachusetts General Hospital financed by the Avon Foundation.

She resigned as CEO of Avon in December 2011 but retained the position of chairman.

External Links:

http://topics.nytimes.com/top/reference/timestopics/people/j/andrea_jung/index.html

<http://www.goldsea.com/WW/Jungandrea/jungandrea3.html>

<http://www.wrei.org/AWA2005.htm>

